

OFFICIAL BALLOT
Welland/Pelham Chamber of Commerce
Board of Directors

The following individuals, all members in good standing with the Welland/Pelham Chamber of Commerce, have been duly nominated, and have agreed to stand for nomination. Four, (3) year terms and two 1 year terms are available. *Vote for up to five (5) candidates and return to the Welland/Pelham Chamber of Commerce no later than 4:00 p.m. Wednesday, November 25, 2020. Those with the highest number of votes will receive the 3 year terms. (* indicates a current Director seeking re-election)*

() Christian Baranowski, Branch Manager, PenFinancial Credit Union: Christian is extremely excited to be the Branch Manager of the Fonthill location and is eager to become fully engaged in the community. He is a Corporate Member of Fonthill's Rotary Club. Chris is currently working towards his Personal Financial Planning Designation (PFP). Chris is a proud ambassador of the Niagara community!

() Kyle Boggio, Pharmacist, Boggio & Parton Fonthill Pharmacy: In my past experience as a board of director for the Chamber of Commerce, I have seen first hand the pivotal role that this organization plays in supporting small business in the Welland/Pelham communities and beyond. Being a small business owner for 5 years now and growing up in a family business my entire life, I have seen the impact that small business plays in building and developing the communities around us. I am passionate about supporting the business community and would welcome an opportunity to serve on the Chamber of Commerce board of directors to do this. Other board experience that I have includes the board of Community Living Welland/Pelham for 4 years as well as a previous position on the Welland/Pelham Chamber of Commerce.

***() Bryan Lachapelle, Owner, B4Networks Inc.:** Bryan was first elected to the Board in 2018. Since 2006, Bryan Lachapelle has been Owner and founder of B4 Networks Inc based in Fonthill. Born in Welland, he has grown B4 Networks, from a small staff of 2 to its current strength of 22 employees, making B4 Networks one of the largest IT Providers in Niagara. With clients across the Niagara Region, for the past 3 years B4 Networks has grown 30% annually, and 100% growth in this last year along. As an IT managed services and computer systems provider, B4 Networks assists businesses owners with the effective use of IT technologies and reduces the stress and frustration of unreliable and insecure operating systems. When not working, Bryan volunteers his time to the 613 Royal Canadian Army Cadets in Fonthill. He is a longstanding member of their officer corps with a current at the rank of Captain.

***() Verne Milot, Owner, Growth Associates:** In addition to being a Professional Engineer and Ivey MBA, Verne holds a business development background that ranges from working with large multinational corporations to small-medium enterprises. On two occasions as CEO, he led order of magnitude growth of business with staff of 100+ and sales of \$40 million. With offices in both Pelham and downtown St. Catharines, Verne founded Growth Associates and developed the enterprise into a leading business advisory service for Niagara business owners and executives. To date, it has delivered experiences and qualified support to over 140 owner/managers and sparked breakthrough development of their businesses.

***() Jeff Neill, Partner, Durward Jones Barkwell and Company LLP:** Jeff is a CPA, CA and has worked at Durward Jones Barkwell & Company LLP for the last 21 years. Serving clients in many professions and industries helps bring a perspective on the challenges that small business throughout our community to the chamber board. Jeff has been involved in the Chamber for many years, serving on the executive and three years as the President. Currently Jeff serves as the Past President of our Chamber. In addition to Chamber involvement he has been active in his profession, serving on the Institute of Chartered Accountants Examination Committee as well as serving as the Treasurer of the Niagara Food Festival.

***() Jeff Reuter, Owner, Reuter & Reilly Insurance Brokers:** Owner of Reuter & Reilly Insurance Brokers since 1995. Jeff has his Bachelor of Commerce Degree from McMaster University. He has participated in continuing education earning his Canadian Accredited Insurance Broker and Canadian Professional Insurance Broker designations. His business currently employs 11 people in Welland and has clients from Bellville to Timmins to Hamilton/Niagara. Jeff is involved with the Venture Niagara loans committee & Board of Directors. He is a founding member of Networking Niagara, a past appointee to the Welland Development Commission and is a Past President and Director of the Chamber of Commerce. Jeff

also gives back to the community by sponsoring various kids' basketball, soccer and hockey teams. When not at work, Jeff enjoys sailing, mountain biking, curling, travelling and spending time with his wife

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